

Dear Native Businesses:

Lockheed Martin Aeronautics has scheduled a “How to do Business with Lockheed Martin” event in Anchorage, Alaska next month and we would like to invite you or a local member of your staff to attend our presentation. Information on the event is listed below along with a listing of requirements Lockheed Martin is currently supporting.

Lockheed Martin is an industry leader in the design, development, systems integration, production, and support of advanced military systems. Rapid prototyping, simulation-based virtual design, and composite process development are just a few of the many engineering proficiencies that make this company preeminent in the aeronautics industry. Lockheed Martin strives to provide the maximum practical opportunity for Small Business (SB), Small Disadvantaged Business (SDB), Woman-Owned Small Business (WOSB), HUBZone Small Business (HUBZone), Veteran-Owned Small Business (VOSB), Service Disabled Veteran-Owned Small Business (SDVOSB) and other diverse businesses, as we evaluate potential providers of all goods and services.

On August 20th, we invite you to join us in a workshop session on “How to Do Business with Lockheed Martin”. We also invite you to visit our website at “www.lockheedmartin.com” in order to familiarize yourself with our products and business areas, and to determine how your business can add value to our team.

- This workshop is *free of charge*, but *pre-registration is required*.
- For more information contact Alison at anamb1@uaa.alaska.edu

When: August 20, 2009

Time: 8:30am – 11:00am

Where: BP Energy Center (Spruce/Willow Conf. Rm.)
900 E. Benson Blvd
Anchorage, AK

Current Requirements:

Mechanical Hardware

Miscellaneous mechanical hardware such as nuts, nutplates, bolts, screws, rivets, washers, wedge clamps, clamps, seals (metallic), flanges, springs, bushings, grommets (metal), bearing, rings, pins, spacers, shims, adapters, couplings, studs, elbow, fittings, inserts, knobs, latches, lock bolts, mounts, orifice blank, packing, plates, plugs, sleeves, tees, valves, unions, etc.

Composites

Composite raw material

Composite assemblies.

Harness Assemblies – Electrical

Loose wire assemblies

Panels/fairings

Miscellaneous electrical hardware such as adapters, tubes, back shells, boots, connectors, contacts, ferrule, inserts, discharger, plugs, receptacle, actuators, band, band strap, dist cap, elbow, bus bar, fuse holder, lamp, jumper assembly, knobs, capacitors, jam nut, circuit breakers, clamps, coax, splice kit, strip, coupling, limiter, sleeve, covers, diodes, jack, guards, impact switch, relay, resistor, saddle bar, terminal, etc.

Metallic Raw Material & Castings / Forgings

Aluminum and steel castings

Raw materials—steel bar and rod, shims

Hi-temp rubber products

Indirect / Non-production

Distributors for photographic equipment (purchase and rentals—capable of servicing Fort Worth, TX, Marietta, GA, and Palmdale, CA)

Printing Services

Distributors for electrical parts (to service on call needs for all three major Aeronautics sites)

Plumbing parts (to service on call needs for all three major Aeronautics sites)

Distributors for Perishable Tooling, must be AS9120 third party certified (may not “piggy back” on a partner’s certification)

Perishable Tool Manufacturer, certified to AS9003 and/or MIL-I-45208

Distributor of (pneumatic) portable tools

Maintenance Repair and Operating Supply Distributors

Non-Metallic BTP – Haz Mat Tubes

Metal nameplates, lighted panels, instrument panels (acrylic), Fabricated/extruded nylon, AL/TI tubes, tube assemblies (forged then bent or modified with welded fittings), 3M/Dow Corning distributors, Forged inserts for engine seals

Additionally, we are seeking construction firms with the following qualifications:

Construction/Facilities

Architectural and Engineering Firms

Union Mechanical Firms

Union Electrical Firms (Palmdale, CA requirement)

Nox Credits Representatives

LEED Representatives

Compressor Maintenance Firms

Elevator Companies

Alarm/Security Systems

Manufacturing Electronic Controls Firms

Structural Rack Systems

Fire Systems Firms

Asphalt and/or Concrete Firms

Portable/Permanent Ramp Systems

Construction Testing – Inspection – Engineering Services

On-site crane service