



“We Mean Business for American Indians”

For Immediate Release:

MEDIA RELEASE

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THE NATIONAL CENTER AND RAYTHEON BRING MINORITY BUSINESSES TOGETHER TO BUILD RELATIONSHIPS AND INCREASE CONTRACT OPPORTUNITIES AT NAPC 2010

Phoenix, AZ - July 9, 2010 The National Center for American Indian Enterprise Development (NCAIED) and Raytheon are proud to present the 8th Annual Native American Procurement Conference (NAPC 2010) on August 4-6, 2010. The event will be held at the Wild Horse Pass Hotel & Casino in Chandler, Arizona and will contain Learning Sessions with Featured Speakers, a Procurement Fair, Trade Fair, Native American Crafters, and Awards & Networking Luncheon. More information, pricing and registration are available at NCAIED.org. NCAIED expects over 300 people to attend this exciting event. The theme of NAPC 2010 is: "Doing Business in Indian Country and Beyond".

NAPC 2010 is co-hosted by the Native American Business Enterprise Centers (NABEC) and the UIDA Business Services American Indian Procurement Technical Assistance Center.

The Awards & Networking Luncheon will feature four award presentations including: Indian Business of the Year, Minority Business Advocate of the Year, Corporate Advocate of the Year, and Tribal Advocate of the Year.

The event will begin on Wednesday, August 4, from 7:30am – 5:30pm. The American Indian Chamber of Commerce of Arizona (AICCAZ) will host a networking mixer at the nearby Radisson hotel following the conference on Wednesday evening. Thursday's schedule will begin at 7:30am – 4:30pm. On Friday, August 6, AICCAZ will host a golf tournament at the Whirlwind Golf Club at Wild Horse Pass (Troon Golf). Individual player fee is \$150; additional pricing information and registration for the golf tournament are available at AICCAZ.org.

There are many great sponsorship packages available for this exciting event. Current sponsors include Raytheon, Lockheed Martin, IBM, Northrop Grumman, APS, Hensel Phelps Construction, Red Cloud Foods, SRP, MGM Resorts International, Centennial Contractors, and more.

Businesses seeking partnerships with diverse suppliers – including Native American firms, women-owned firms, 8(a) firms, SDB firms, HubZone firms, Veteran-Owned businesses, Service Disabled Veteran-Owned firms and all other small businesses looking to network are welcome to participate.

The NAPC event provides minority business suppliers the opportunity to come and meet one-on-one with federal, state, and corporate contracting officers or buyers. Through this event, there are many opportunities for suppliers to share information about their company and to gain business with government agencies, tribal agencies and prime contractors. The conference also provides general sessions and various government contracting workshops on processes, federal updates, and contracting specifics.

the National Center
for American Indian Enterprise Development



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Proceeds from NAPC benefit the American Indian Fellowship in Business Student Scholarship Program. Scholarships are presented annually at the Indian Progress in Business (INPRO) Event. Proceeds also support the mission of the National Center, which is to develop and expand the American Indian private sector by coordinating, promoting and advocating commerce for Tribal and Private Native Businesses.

Deadline to register for the conference and the hotel is Monday, July 19, 2010. Prices for the conference are \$185 (Individual Conference Fee). Additional pricing information is available at NCAIED.org. Participants can take advantage of the special hotel room rate of \$69 by mentioning 'NAPC 2010' when registering at WinGilaRiver.com or (800) 946-4452.

For more information on NAPC 2010, contact NCAIED Event Specialist Zona Michelena at 480-545-1298 ext. 230, or email zona.michelena@ncaied.org.

NCAIED is a California-based organization headquartered in Mesa, Arizona, with offices nationwide. NCAIED is a 501(c)(3) non-profit organization. For more information about the National Center, please visit our website at NCAIED.org, by email at events@ncaied.org or call 800-462-2433.

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